



The Private Client Committee presents:

So Who Needs a Prospectus Anyway? – Shifting Landscape of the Private Capital Market

Date: Wednesday April 30, 2014
Time: 12:00 PM - 2:00 PM
Location: The National Club, Main Dining Room
 303 Bay Street
 Toronto, ON
Event Type: Luncheon
CE Credits: Eligible for 1 CFA Institute CE credit hours
 May be eligible for CE credits to maintain CFP® certification
Level: General

Skip to:
[Overview](#)
[Topics Include](#)
[Learning Outcomes](#)
[Speaker Bios](#)
[Register for this event](#)
[CFA Institute Activity](#)

Overview

The private capital market is being transformed in response to demand for broader, better access by investors and issuers. Progress is underway on regulatory harmonization, which will have a profound impact on capital-raising, but must also weigh investor protection in the balance. Ontario is poised to close the gap with western provinces, and stakeholders need to be aware of the potential impact and opportunities. This luncheon brings together three experts to address the evolving private (exempt) market, with a focus on the private client business.

Topics Include

- Overview of the private capital market
- Exempt products: similarities and differences
- Comparison of Ontario with Western Canada
- Regulatory outlook
- Key proposed exemptions
- Implications for exempt distributions and stakeholders

Learning Outcomes

- Attendees will gain a better understanding of:
- character and size of the private capital market
 - impact of expected changes on capital raising and available product
 - opportunities and risks associated with expected changes

Speaker Bios

David Kaufman, LL.B., CAIA
President and CEO
Westcourt Capital Corporation

David Kaufman brings over 20 years of experience in the legal, real estate and investment fields to his role as President and Chief Executive Officer of Westcourt Capital Corporation.

Mr. Kaufman is a member of the Law Society of Upper Canada and is a Chartered Alternative Investment Analyst (CAIA). He is a member of the Alternative Investment Management Association, and the Private Capital Markets Association of Canada.

[Click here](#) to view full bio

Brian Koscak, B.A. (Hon.), M.A., CIP, LL.B., J.D., LL.M.
Partner
Cassels Brock & Blackwell LLP

Brian Koscak is a partner practising in the areas of corporate and securities law with an emphasis on structured products, securities registration matters for dealers and advisors, finance transactions and mergers and acquisitions for both private and public companies. Increasingly, his practice has involved advising on issues related to crowdfunding.

Mr. Koscak is the Chairman of the Private Capital Markets Association of Canada (formerly, the Exempt Market Dealers Association of Canada), a national not-for-profit organization representing exempt market dealers, issuers and compliance professionals across Canada. He is also a member of the Ontario Securities Commission's ad hoc Exempt Market Advisory Committee which is considering new ways to raise capital in Ontario's exempt market, including crowdfunding.

[Click here](#) to view full bio

Matt Reynolds, CFA
Executive Vice President
Lonsdale Wealth Partners

Matt has worked with Newport Private Wealth since 2002 in the firm's investment banking and private equity group, obtaining the CFA designation in 2004. In 2007 he was recruited by one of the firm's real estate clients to develop an institutional structured products group and stayed there until 2011 before returning to develop the Lonsdale Wealth Partners group. He also consults to commercial real estate and private equity-backed firms on capital raising initiatives and is a Director for ICM VI Realty Trust.

Who Should Attend

Portfolio managers, investment counselors, fund managers, EMDs, buy-side and sell-side analysts, regulators, administrators, firm managers, and legal, tax and compliance professionals.

Register for this event

Prices are subject to 13% HST

Prices:	Members: \$60	Non-Members: \$80	Table of 8: \$520	Table of 10: \$700
Early Bird Pricing before APR 23 :	Members: \$50	Non-Members: \$70	Table of 8: \$440	Table of 10: \$600
Registration at the door will be an additional \$10 (plus HST) per person, based on availability.				

***Dietary Restrictions/Allergies:** Please note, due to venue restrictions onsite meal changes/substitutions cannot be accommodated. If you or your guest(s) have any dietary restrictions or would prefer a vegetarian meal, please email your requests in advance to eventregistration@cfatoronto.ca before April 28 at 12:00 PM.

For general registration information or to redeem your CFA Society Toronto voucher, please contact eventregistration@cfatoronto.ca

Already have a login? Click the Register button below.

Need a login? [Contact us](#) to have one created (credit card payment required at time of registration)

Information on withdrawals, cancellations, and/or refunds can be found [here](#).

Register

By registering for this event you are acknowledging that you have read our [Policies](#)

The Canadian Passport Program!



CFA Institute Activity

This program qualifies for credit under the guidelines for the [CFA Institute Continuing Education Program](#)